



BARBERANDCASPER

We are business development firm that provides health care organizations with a clear and reliable path in achieving operational success within the wound care industry.

Balancing Clinical Outcome with Clinic Needs

Our Services

Advanced Wound Care Products
Billing and Reimbursement Support
Insurance Verification
Back Office and Ordering Support
Quarterly CMS Guidance
Regulatory Resource

Barber and Casper provides health care organizations a single point of contact for all things related to wound care. We help to balance clinical outcomes with clinic needs.

www.BarberandCasper.com
Email: info@barberandcasper.com



Practice Journey



On-boarding

Complete New Account Form & Purchase agreement.



Run Patient Benefits

Submit IVR/Benefits Form to the email or fax on the form. Receive status within 24-48 hrs for Medicare Part B and 10-14 days for Medicare Advantage



Order Graft

Submit order form to our team. We will provide tracking information on all orders. Orders shipped out for next day delivery. (For mobile clinics we can ship directly to providers)



Apply Graft & Submit Claim

Apply Graft to Patient. Once the application is done submit the claim to the respective insurance/payor



Reimbursement & Invoice

Respective payor/insurance reimburses the practice. Practice then pays the product invoice. Net Terms are available based on the needs of the clinic operations.



Advanced Wound care - Biologics & Collagen

Biologics and collagen products represent a significant advancement in wound care technology, offering tailored solutions that address the unique challenges of chronic and complex wounds. Their use is a testament to the progress in medical science aimed at improving patient care and outcomes in wound management.

Q4 - 2024 National ASP Product Offering

Product	Q Code	Reimbursement Per Sq Cm
Helicoll	Q4164	\$ 1,635.07
BioLab Membrane Wrap	Q4205	\$ 1,310.45
Amnio-Maxx	Q4239	\$ 2,464.69
Derm-Maxx	Q4238	\$ 929.21
AmnioBand Membrane	Q4151	\$ 139.99 \$ 259.67
BioVance Membrane	Q4154	\$ 151.13

Customer Pricing on request



Q4-2024

Product Overview

Helicoll

Payment Terms: Net 60 Days from order date
Q4164

Reimbursement Rules

- MUE: 400 units (per patient per week)
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing

BioLab Membrane Wrap

Payment Terms: Net 60 Days from order date
Q4205

Reimbursement Rules

- MUE: 300 units (per patient per week)
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing



Q4-2024

Product Overview

Amnio-Maxx

Payment Terms: Net 60 Days from order date
Q4239

Reimbursement Rules

- MUE: 32 units (per patient per week)
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing

Derm-Maxx

Payment Terms: Net 60 Days from order date
Q4238

Reimbursement Rules

- MUE: 128 units (per patient per week)
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing



Q4-2024

Product Overview

AmnioBand Membrane

Payment Terms: Net 60 Days from order date
Q4151

Reimbursement Rules

- MUE: N/A
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing

BioVance Membrane

Payment Terms: Net 60 Days from order date
Q4154

Reimbursement Rules

- MUE: N/A
- A predetermination of medical necessity by the physician must be included with every claim. Medical necessity must show the patient has undergone conservative treatments in the past 12 months for 30 days (some policies are only 2 weeks) including but is not limited to: letter of medical necessity, physician (SOAP) notes, imaging documentation.
- Must include all relevant diagnosis codes and office codes with every claim
- E Codes for Diabetes
- L Codes for types of Ulcers
- 1 Application per week per wound for as long as wound is progressively closing